



Chairs

Jeremy Barnett, Tokio Marine HCC | Adam Cottini, CrowdStrike

Doug Meal, Orrick LLP | Catherine Mulligan, Aon | Catherine Rudow, Nationwide

Agenda

Tuesday, October 15

3:00 PM - 4:30 PM

Afternoon Workshops

Option A: Interactive Business Interruption Scenario (Infinigo Gaming Session)

This interactive workshop revolves around a simulated ransomware attack. As the situation unfolds, the company's incident response team—and, by extension, the participants—will ask questions and make decisions regarding system restoration, negotiation, payment, legal ramifications, notification, public relations, and more. Each time new information is revealed, there will be a break in the action for live table discussions. Following the discussions, participants will help guide the company's next actions by making selections on their mobile phones.

Option B: PCI Forensic Investigation Simulation

- Understanding the PCI DSS
- Legal obligations under the PCI DSS
- PFI (PCI Forensic Investigation)
- PFI Scenarios

Panelists

Dave Navetta (M), Cooley Vinny Sakore, NetDiligence Anthony Hess, Kivu Ian Kelly, ID Experts Zach Olsen, Infinite Global Tamara Ashjain, Tokio Marine HCC

Panelists

Sean Hoar (M), Lewis Brisbois Brian Robb, CNA Andrew Valentine, Kroll

5:00 PM - 7:00 PM

Opening Reception

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NetDiligence[®]





Wednesday, October 16

7:00 AM - 8:30 AM

Check In & Breakfast

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8:30 AM - 8:50 AM

Opening Remarks

8:50 AM - 9:30 AM

Driving Better Cyber Risk Decisions Through Data & Al

This fireside chat will delve into the opportunities, challenges and responsibilities of mass data collection and how data can be leveraged to understand and manage today's tough and complex cyber problems.

Panelists

Alex Stamos, Stanford University Vishaal "V8" Hariprasad, Arceo

9:30 AM - 10:15 AM

Claims and Losses Update: 2019 Trends

- A Review of the 2019 NetDiligence® Cyber Claims Study
- Types of claims being covered
- Examination of cost
- Claims notice and claims handling

Panelists

John Mullen (M), Mullen Coughlin Mark Greisiger, NetDiligence Jeremy Gittler, AXA XL Dan Raymond, Beazley Chris Novak, Verizon

10:15 AM - 10:45 AM

Break

Sponsored by



10:45 AM - 11:35 AM

Breakout A: Challenges of Underwriting: Larger Risks

- Trends
- Exposure and Controls
- Assessment
- Coverage
- Pricing

Panelists

Catherine Mulligan (M), Aon Jason Glasgow, Allied World Emy Donavan, Allianz Jacob Petty, Willis Towers Watson Chris Keegan, Beecher Carlson





10:45 AM - 11:35 AM cont.

Breakout B: Litigation Update

- Recent Decisions
- Current Trends in Civil Litigation
- Current Trends in Regulatory Development
- Impacts on Insurance Coverage—Cyber, Property, D&O, and more

Breakout C: Innovation in Insurance: Insuretech, Modeling & APIs

- Insuretech
- Tech Enabled Companies
- Modeling
- What parts of the insurance value chain are ripe for innovation
- What is the value-add for companies who adopt Insuretech
- Risks and Security Concerns

Panelists

Carolyn Purwin Ryan (M), Cipriani & Werner Seth Harrington, Orrick Brian Kint, Cozen O'Connor Eve-Lynn Rapp, Edelson Tim Blood, Blood Hurst & O'Reardon

Panelists

John Merchant (M), Ascent Underwriting Rotem Iram, At-Bay Brian Thornton, ProWriters Philip Rosace, Guidewire Jennifer Beckage, Beckage PLLC

11:40 AM - 12:30 PM

Breakout A: Challenges of Underwriting: Smaller Risks

- Trends
- Exposure and Controls
- Assessment
- Coverage
- Pricing

Panelists

Catherine Rudow (M), Nationwide Cristin Sinnott, The Hartford Tim Francis, Travelers Monica Minkel, USI Adam Abresch, Acrisure

Breakout B: Hot Issues in Class Actions: Attorney-Client Privilege and More

- Overview of class action law and application to cybersecurity litigation
- Recent trends
- Importance of privledge
- Practical tips for companies, defense counsel and plaintiff's counsel

Panelists

Christina Terplan (M), Atheria Law Doug Meal, Orrick LLP James Pizzirusso, Hausfeld LLP

Breakout C: Breaking Down Wire Fraud

- Different Types of Wire Fraud: Social Engineering and Email Hacking
- Types and Ramifications of Social Engineering
- Types and Ramifications of Email Hacking
- Costs Associated with Social Engineering and Hacking

Panelists

Adam Cottini (M), Crowdstrike Marc Bleicher, Arete Advisors Doug Brush, Special Counsel Karen Painter Randall, Connell Foley Matthew Ross, CNA





12:30 PM - 2:00 PM

Lunch with the Toby Merrill Rising Star Award

Sponsored by Booz | Allen | Hamilton

2:00 PM - 2:50 PM

Breakout A: Picking Out the Good from the Scary: Getting Coverage for the Uninsurable

- Crypto, Cannabis, Gaming and more!
- What within a class will you underwrite?
- Under what conditions might it work
- Turning a hard "no" into a "maybe"

Breakout B: CCPA

- Intended protections and benefits of the CCPA
- Compliance challenges facing business and insurers
- Litigation and regulatory risks posed
- Early Trends

Breakout C: Cyber Insurance and Blockchain & Cryptocurrency

- Effective applications within FI and shared economy
- Evolving risk gaps from these disruptive applications
- Regulatory issues ICO, security settlement, GDPR
- Underwriting challenges to write this class of risk valuation, auditable controls
- Opportunities within insurance to mitigate this risk

Panelists

Christopher Liu (M), AIG Rob Rosenzweig, Risk Strategies Florence Levy, Marsh JLT Specialty Shiraz Saeed, Starr Companies Gail Arkin, Berkley Cyber Risk Solutions

Panelists

Paul Karlsgott (M), Baker Hostetler John Farley, A.J. Gallagher Sari Ratican, Perkins Coie LLP Benjamin Siminou, Siminou Appeals

Panelists

Jamie Bouloux (M), EmerginRisk Nick Economidis, Crum & Forster Jason Rebholz, MOXFIVE Mark Mao, Boies Schiller Flexner LLP Cristina Dolan, insideCHAINS

2:55 PM - 3:45 PM

Breakout A: International Claims and Incident Response

- Challenges of Developing International Incident Response
- Claims Trends Outside the US
- Selection of Vendors

Breakout B: Small Cyber: Is Ostrich Underwriting the Norm?

- Selling Cyber Insurance as a Valuable Commodity for Cheap!
- How are placements done
- Efficiencies
- Striving to differentiate

Panelists

Anthony Dolce (M), Chubb Luke Johnson, Canopius Ben Auton, SpearTip Allen Burzen, Equifax Patrick Hill, DAC Beachcroft

Panelists

David Lewison (M), AmWINS Ted Richmond, RGS Eric Cernak, Hanover Kimberly Holmes, TDC Specialty Jack Kudale, Cowbell Cyber





2:55 PM - 3:45 PM cont.

Breakout C: The Inside Job: Employee Rogue Actors & Inadvertent Insiders

- Inadvertent Insiders and Rogue Employees
- Best Practices in Prevention
- Best Practices when Loss Occurs

Panelists

Ayesha West (M), Everest Insurance
Jeewon Kim Serrato, Norton Rose Fulbright
Andrea Hoy, Hoy & Associates
Spencer Timmel, Safety National
Bridget Choi, The Hartford

3:45 PM - 4:15 PM

Break

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4:15 PM - 5:05 PM

Can We Fight Cybercrime...and Win?

- On a mission to fight crime on a unified front
- What are the crimes, who are the criminals
- What do the cyber claims data really tell us
- Collaboration with law enforcement, legislators and industry leaders

Panelists

Jeremy Barnett (M), Tokio Marine HHC Scott Weber, DLA Piper Julia Choe, U.S. Department of Justice Doug Howard, RSA Gabriel Andrews, FBI

5:05 PM - 6:30 PM

Reception

Sponsored by



Thursday, October 17

7:00 AM - 8:00 AM

Breakfast

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8:00 AM - 8:50 AM

Threat Intelligence

- Overview of FBI Internet Crime Complaint Center (IC3) Database & the National Cyber-Forensics & Training Alliance (NCFTA)
- Importance of threat actor identification and attribution
- Public / Private Sector Collaboration on cases involving Cybercrime and Nation State Attacks
- International Law Enforcement Information Sharing
- Insurance Industry Cybercrime Task Force

Panelists

Vinny Sakore (M), NetDilgence Jim Jaeger, Arete Advisors Ryan J. Leszczynski, FBI Dominic Paluzzi, McDonald Hopkins Cindy Murphy, Gillware Forensics





8:55 AM - 9:45 AM

Breakout A: Cyber War and Terrorism

- Territorial consideration
- Nature of state sponsored attacks and how they get defined
- Challenges in attribution
- Coverage provisions
- Collateral Damage response

Breakout B: GDPR Update

- GDPR: Report on Regulatory Actions
- How are US Companies Preparing
- Other regulatory changes
- Opportunities and Challenges for Vendor

Breakout C: Cyber Resiliency Beyond Data Protection

- The Problems: Interdependence, Growth of IoT, Siloed and Understaffed IT
- Beyond Simple Data Protection
- Preparing the Organization for Cyber Events
- Embracing Innovation from the Top Down
- Creating a More Resilient Business Model Going Forward

Panelists

Matthew Webb (M), Hiscox

Laurie Kamaiko, Saul Ewing Arnstein & Lehr

Ben Maidment, Brit Insurance

Marko Polunic, MunichRe

Siobhan O'Brien, Guy Carpenter

Panelists

Kari Timm (M), BatesCarey LLP

Shawn Fleury, The Crypsis Group

Greg Bautista, Wilson Elser Moskowitz Edelman

& Dicker LLP

Michael Bruemmer, Experian Ian Birdsey, Pinsent Masons LLP

Panelists

Steve Anderson (M), QBE

Andrew Topp, West Monroe Partners

Ron Raether, Troutman Sanders

Daimon Geophert, RSM

Ann Barry, Juniper Networks

9:45 AM - 10:15 AM

10:15 AM - 11:25 AM

Break

Breakout A: Sector Risk: Manufacturing

- Trends in threats and losses
- Unique vulnerabilities in the manufacturing sector
- Challenges in Underwiting
- Challenges in Claims
- Valuation of loss

Breakout B: To Captive or Not to Captive?

- Advantages and disadvantages of captive utilization for cyber risk
- Is captive use specific to certain clients/industries?
- Understanding how to write cyber risk in a captive
- How does the commercial and reinsurance market play a part?

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Panelists

Adam Peckman (M), Aon Tiffany Calhoun, L&F Indemnity Ltd. Sean Letz, Marsh Andrew Maher, Axis

Panelists

Richard DePiero (M), Sompo International John Spiehs, Axis Becky Swanson, Hudson Insurance Group Harriet Bateman, Baker Tilly James Arnold, KPMG





10:15 AM - 11:25 AM cont.

Breakout C: Applying E-Discovery and Forensic Techniques to Incident Response

- Leveraging traditional methods of data identification in incident response
- Enhancing cyber investigations through machine learning and advanced analytics
- Efficiencies gained from using traditional e-discovery techniques
- Case studies

Panelists

Jason Gavejian (M), Jackson Lewis PC Jamie Berry, Integreon Melissa Ventrone, Clark Hill PLC Joe Niemczyk, Markel Todd Doss, Ankura

11:25 AM - 12:15 AM

Cyber Cat: Are we ready?

- Claims preparedness
- Vendor aggregation
- Expert exhaustion
- Coverage and client expectations

Panelists

Brittany Baker (M), Cyber Cube Analytics Colette Fearon, MunichRe Kara Owens, Markel Tom Harvey, RMS Patrick Bousfield, Capsicium Re

12:15 PM

Adjourn

